

Message Text

UNCLASSIFIED

PAGE 01 JIDDA 00619 260733Z
ACTION NEA-10

INFO OCT-02 EUR-12 EB-08 ISO-00 /031 W
-----022634 260735Z /14

P 260523Z JAN 78
FM AMEMBASSY JIDDA
TO SECSTATE WASHDC PRIORITY 860
AMEMBASSY ATHENS PRIORITY
USDOC WASHDC PRIORITY

UNCLAS JIDDA 0619

E.O. 11652: N/A

TAGS: BENC, BTIO, BEXP, SA

SUBJ: SAUDI GROUP SEEKS JOINT VENTURE WITH U.S. ENGINEERING
CONSTRUCTION COMPANY

1. A GROUP OF HIGH LEVEL SAUDI BUSINESS MEN WHO DESIRE NOT TO BE IDENTIFIED AT THIS TIME WOULD LIKE TO DISCUSS WITH A LARGE U.S. ENGINEERING AND CONSTRUCTION COMPANY ON POSSIBLE JOINT VENTURE OR AGENCY REPRESENTATION FOR HUGE SAUDI TURNKEY PROJECTS. SAUDI GROUP PREFERS U.S. FIRM WHICH HAS HAD NO SAUDI AFFILIATION. GROUP STATES THAT IT WILL DESPATCH REPRESENTATIVE TO U.S. WITHIN ONE WEEK TO DISCUSS MATTER AND WILL INVITE U.S. FIRM TO VISIT KINGDOM FOR INTRODUCTION TO HIGH LEVEL OFFICIALS BEFORE ANY AGREEMENT SIGNED TO PROVE BONA FIDES.

2. COMMERCIAL CONSULER HAS MET WITH PRINCIPALS WHO ARE SERIOUS AND HAVE \$600 MILLION CAPITAL IN LIQUIDE ASSETS. STATE AND COMMERCE ARE REQUESTED TO APPROACH APPROPRIATE U.S. FIRMS AND SEND NAMES OF INTERESTED PARTIES WITH TELEX NUMBERS TO EMBASSY SOONEST FOR TRANSMITTAL TO SAUDI GROUP.

3. PROJECTS INCLUDE COMPLETE CITIES, INDUSTRIAL PARKS, AND OTHERS. AMONG FIRMS WE SUGGEST ARE: AMMAN AND
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WHITNEY, NEW YORK CITY; STONE AND WEBSTER, NEW YORK CITY.
DE LEUW, CATHER INTERNATIONAL INC., CHICAGO , INTERNATIONAL
ENGINEERING CO. INC., SAN FRANCISCO, BERNARD JOHNSON INC.,
HOUSTON, TEXAS, ANDEBASCO SERVICES, NEW YORK CITY. NONE
OF THE ABOVE KNOW TO HAVE SAUDI CONNECTIONS.
WEST

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 26 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978JIDDA00619
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780038-1021
Format: TEL
From: JIDDA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780120/aaaaaqwd.tel
Line Count: 61
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 214509e0-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 15 feb 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3711444
Secure: OPEN
Status: NATIVE
Subject: SAUDI GROUP SEEKS JOINT VENTURE WITH U.S. ENGINEERING CONSTRUCTION COMPANY
TAGS: BENC, BTIO, BEXP, SA
To: STATE ATHENS
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/214509e0-c288-dd11-92da-001cc4696bcc
Review Markings:
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